

Coordinating Sponsor

Andrew Herbert
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Contracts say...

- **“BNR Ltd or such other sponsor as shall be appointed from time to time by the Management Committee in accordance with this Agreement with the consent of that sponsor”**
- **“shall assume overall responsibility for liaison between each of the sponsors concerning Phase 3 and for carrying out the functions allocated to the coordinator in the Programme agreements. ... to this effect shall discharge on behalf of the sponsors such functions are defined by this Agreement”**



Functions

- **Sponsorship Agreement:**
 - Acceptance of new sponsors on recommendation of MC
- **Programme Execution Agreement**
 - Notify APM of programme extensions
 - Call APM to meetings
 - Ask APM for reports, cost statements etc
 - Be given access by APM
 - Step in if APM performance unsatisfactory



Options

- **Does any current sponsor wish to take on the role?**
 - **implies a commercial manager function to monitor signing new sponsors**
 - **implies an accounting function to review costs**
 - **implies a quality function to review results delivery and protection**



APM Proposal

- **APM Ltd takes on role**
- **APM Ltd undertakes to step down at anytime MC wishes to appoint an alternative**
- **APM Ltd hires an independent auditor to report on costs and quality**
- **All admissions to be counter-signed by MC Chairman and to require either MC minute or fax vote in advance**



Eric Palmer

- Retired from Nortel
- Acted as cost claims auditor during ISA and after
- Leading contributor to Nortel's quality process
- Knows APM Ltd well
- Knows ANSA well
- Willing to act
- Independent

